

## An industry leader's unique capabilities





- As the world's oldest aircraft manufacturer in operation today, Daher is an aerospace industry reference, with proven expertise in the cabin environment.  
*Certifications: Design Organization Approval (DOA), Part 21G, Part 145, FAR 145*
- Daher combines expertise and agility for its customers' benefits:  
*Reduced cycle times  
Flexibility, responsiveness and competitiveness*
- End-to-end solutions backed by Daher's hands-on expertise: from design, development and production to installation, management of the entire supply chain and aftermarket services.
- Digital solutions to optimize cabin configurations and accelerate delivery times.

## Our expertise at a glance

- One in two Airbus A350 XWB cabins is fully installed by Daher
- Daher produces and installs more than 25,000 insulation blankets per month and 400 floor covering kits per year
- 100% of ATR regional airliners fly with Daher cargo nets
- One in two Airbus jetliners leaves the final assembly line (FAL) with a Daher floor covering kit
- Daher ensures all of Airbus' logistics operations in France

*Daher is partner for some of the aviation sector's largest companies:*

- AIRBUS
- ATR
- DASSAULT
- BOMBARDIER
- MITSUBISHI
- AVIC
- CABIN INTERIOR SUPPLIERS
- AIRLINES
- MROs

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## From green aircraft to fully equipped cabins

- DESIGN
- PRODUCTION
- INSTALLATION
- REFURBISHMENT
- MODIFICATION AND CONVERSION
- SUPPLY CHAIN





# Analysis

In a market where some 30,000 new airliners will be built and outfitted during the next 20 years – and with airlines increasingly looking to distinguish their brand image with tailored in-flight experiences – Daher brings value-added solutions that cover the spectrum of aircraft interior needs.

Approximately 30 percent of an average airline ticket price corresponds to the cost of an aircraft's interior, and an airliner will undergo a cabin retrofit or modification two to three times during its typical 5 to 15-year lifespan.





Today's outfitting requirements vary from full interior completions to modular and point-specific solutions. This necessitates proven design capabilities, an extremely qualified workforce, expertise in materials and energy-efficient systems, along with experience in managing the supply chain.

Daher is a partner of choice for aircraft interior outfitting services, delivering its unique combination of know-how in design, manufacturing, product and process engineering, installation, as well as aftermarket services.

# From green aircraft to fully equipped cabins

Daher offers aircraft interior solutions spanning production and installation to cabin upgrades, conversions and maintenance.

## DAHER AIRCRAFT INTERIOR SOLUTIONS

DESIGN	SUPPLY & KITTING SERVICES	INSTALLATION SERVICES	PRODUCTS
Daher has Design Organization Approval for cabin design	Supply chain management including kitting, logistics, vendor management, storage, spare parts and AOG support	Floor-to-floor solutions, economy class seats, business class installation and cockpit furnishing	<ul style="list-style-type: none"> <li>• Floor covering: Daher is a world class leader for carpets, non-textile flooring (NTF) and seat rail covers</li> <li>• Cargo nets</li> <li>• Insulation blankets</li> <li>• Air distribution systems: low- and high-pressure ducting</li> </ul>
			

## EXAMPLES OF HOW DAHER COMBINES ITS EXPERTISE FOR AIRCRAFT INTERIORS

### Installation

**SUPPLY & KITTING SERVICES** + **INSTALLATION SERVICES**

Daher provides floor-to-floor solutions for full interior installation on customer assembly lines or in maintenance shops, including methods, quality control and logistics coordination.

**Benefits:**  
One interface for full-package delivery

### Supplier representation

**SUPPLY & KITTING SERVICES** + **INSTALLATION SERVICES**

Daher manages the material flow from suppliers to the aircraft manufacturer performs quality control, handles industrial services such as repair and rework, and delivers the product to the final assembly line.

**Benefits:**  
Zero liability for customers

### Floor covering products and services

**DESIGN** + **SUPPLY & KITTING SERVICES** + **INSTALLATION SERVICES**

Daher performs product engineering and qualification, manages raw material procurement and prepares tailored kits. Daher installs its products at customers' sites, and supports the products with AOG services.

**Benefits:**  
End-to-end services, a unique interface, reactivity

### Design & integration

**DESIGN** + **SUPPLY & KITTING SERVICES** + **INSTALLATION SERVICES**

Daher offers adaptable solutions that are matched to the full range of cabin sizes and interior layouts. For the Daher-built TBM general aviation aircraft, the company develops high-quality, functional interiors that make the best use of volume in this six-seat airplane.